

### **Appendix 3: Criteria for the selection of the students for the Curriculum “International Biopharma” with Management Center Innsbruck - MCI (Austria) (double degree)**

The ranking list for the selection of the applicants to be enrolled in the DD program is based on the following criteria:

1. 15 points max for the bachelor's degree. The points are awarded in proportion to the grade obtained using the formula:  
$$((x-66)/44) \times 14 + 1$$
, where x is the applicant grade and the 1 is added to the formula if the applicant obtained a grade of 110 cum laude.
2. 15 points max for the bachelor's degree weighted average of the examination marks. The points are awarded by the following formula:  
$$((x-18)/12) \times 15$$
, where x is the applicant bachelor's degree weighted average of the examination marks;
3. 30 points max for the courses followed in the first semester and the grades obtained in the exams. The points are awarded by summing for each exam indicated by the candidate in the application form the results of the following formula:  
$$((x-18)/12) \times 7,5 + 1$$
, where x is the applicant grade and the 1 is added to the formula if the applicant obtained a grade of 30 cum laude in the exam;
4. 5 points max for certificate of English proficiency higher than B2, obtained not earlier than 2020 (see Table 2 for accepted certificates)
5. 5 points max for certificate of German proficiency equal or higher than A2, obtained not earlier than 2020 (see Table 3 for accepted certificates)
6. 30 points max for the interview and the letter of motivation.

Only the applicants getting a score larger or equal to 65/100 will be considered eligible for the double degree program.

Table 2 Accepted Certificates of English proficiency (higher than B2)\*

LINGUA INGLESE Livelli del Consiglio d'Europa						
CERTIFICAZIONI* COMPLETE	A1	A2	B1	B2	C1	C2
TOEFL Internet-based (iBT)	–	–	42-71	72-94	95-120	–
IELTS Academic training/general training	–	–	4.0 – 5.0	5.5 - 6.5	7.0 - 8.0	8.5- 9
Cambridge ESOL General and Higher Education	–	–	Cambridge English Entry Level Certificate in Esol International (Entry 3) B1 Preliminary (PET)	Cambridge English Level 1 in Esol International B2 First (FCE)	Cambridge English Level 2 in Esol International C1 Advanced (CAE)	Cambridge English Level 3 in Esol International C2 Proficiency (CPE)
Trinity College London ISE= Integrated Skills in English	–	–	ISE I	ISE II	ISE III	ISE IV
Oxford University Press OTE: Oxford Test of English	–	–	82-111	112-140	–	–
GATEHOUSE ESOL International (Classic)	–	–	GA Entry Level Certificate in ESOL International Entry 3 (Classic B1)	GA Level 1 Certificate in ESOL International (Classic B2)	GA Level 2 Certificate in ESOL International (Classic C1)	GA Level 3 Certificate in ESOL International (Classic C2)
PEARSON Pearson Edexcel Certificate in Esol International – Pearson Test of English General (PTE)	–	–	PTE General 2 (ESOL International Entry 3)	PTE General 3 (ESOL International Level 1)	PTE General 4 (ESOL International Level 2)	PTE General 5 (ESOL International Level 3)
Pearson Test of English Academic (PTE Academic)	–	–	PTE Academic Score 43 - 58	PTE Academic Score 59 - 75	PTE Academic Score 76 - 84	PTE Academic Score superiore a 84

\* obtained after 2020

Table 3 Accepted Certificates of German proficiency (equal or higher than A2)\*

LINGUA TEDESCA Livelli del Consiglio d'Europa						
CERTIFICAZIONI* COMPLETE	A1	A2	B1	B2	C1	C2
GOETHE INSTITUT Tedesco generale	Goethe-Zertifikat A1: Start Deutsch 1	Goethe-Zertifikat A2	Goethe-Zertifikat B1	Goethe-Zertifikat B2	Goethe-Zertifikat C1	Goethe-Zertifikat C2: Großes Deutsches Sprachdiplom (GDS)
TestDaF Institut Tedesco generale	–	–	–	TDN3 – TDN4	TDN4 - TDN5	–
ÖSD (Österreichische Sprachdiplom Deutsch) Tedesco generale	ÖSD Zertifikat A1	ÖSD Zertifikat A2	ÖSD Zertifikat B1	ÖSD Zertifikat B2	ÖSD Zertifikat C1	ÖSD Zertifikat C2
telc Language Tests Tedesco generale	telc Deutsch A1	telc Deutsch A2	Zertifikat Deutsch - telc Deutsch B1	telc Deutsch B2	telc Deutsch C1	telc Deutsch C2
DSD Deutsches Sprachdiplom der Kultusministerkonferenz	–	–	DSD I	DSD II (B2)	DSD II (C1)	–

\* obtained after 2020